## Snapshot of Success

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Kathryn King, Benefits Specialist, Integrated Labor Solutions



## **Integrated Labor Solutions**

Integrated Labor Solutions, located in San Diego, California, provides customized database solutions for employers, corporations, labor unions, and associations. Founded in 1999, ILS has grown from designing benefit reconciliation software to providing entire office automation solutions. Services range from complete in-house benefit administration to the development and delivery of

software programs customdesigned to meet operational challenges. Integrated Labor Solutions does not just manage existing information—they maximize data by organizing, automating, and capitalizing on existing information systems.

With just five employees,
Integrated Labor Solutions
needed a simple way to bring
high-speed color printing to
their operation. Two years ago,
Integrated Labor Solutions
learned about the RISO HC
ComColor™ printer, and printing
at ILS has become both more
colorful and more economical.

"The RISO HC is used when we want to print in color and at high speed," comments Kathryn King, Benefits Specialist. "The HC is used about once a week. We print about 5,000 newsletters and 850 other copies monthly."

In the past, Integrated Labor Solutions produced a newsletter by printing black and white material onto a preprinted newsletter shell. With the HC, this added expense has vanished. "We no longer have to purchase preprinted shells for our newsletter," states King. "Everything printed on the HC is in color." And with 5,000 copies of the newsletter being printed every month, the savings for ILS add up fast.

The RISO HC inkjet printer is a very efficient machine, printing in brilliant full color at speeds of 120 pages per minute. At three cents running costs per 8.5" x 11" page and five cents for an 11" x 17" print, the HC ComColor printer makes color printing affordable. For Integrated Labor Solutions, the HC printer is a colorful addition to their organization.